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RexCorp Plans \$40M Capital Improvement for Hotel

By *Natalie Dolce*



Marriott Hotel

UNIONDALE, NY-RexCorp Realty LLC is planning a \$40-million capital improvement plan for its Long Island Marriott Hotel and Conference Center. The Long Island Marriott, which is adjacent to the Nassau Veterans Memorial Coliseum here, will receive extensive upgrades in order to prepare for integration into the Lighthouse at Long Island, which is the basis for the hotel project, according to RexCorp.

"A commitment of this magnitude is an important first step in creating a first-class hotel and convention venue for Long Island," notes Scott Rechler, chairman and CEO of RexCorp, who, along with Charles Wang, is developing the Lighthouse Project, as [GlobeSt.com](#) previously reported. "This Marriott, in connection with the anticipated five-star hotel and convention center planned as part of the [Lighthouse](#) project, will attract events and jobs to a community in need of, and eagerly anticipating, economic growth." RexCorp's in-house design and construction team is leading a group including Leo A Daly Interior Design, SF Design Group and Marriott Architecture and Construction, to transform the Long Island Marriott into a fully amenitized, full-service hotel.



Rechler

Improvements and renovations will be made to the lobby, as well as guest rooms, which will feature luxurious finishes and furnishings as well as HD flat screen TVs. The banquet rooms will also get complete makeovers as well.

This first phase of the project is scheduled to begin mid-December, with the first-floor space, including the main lobby, ballrooms and Great Room, to be completed by March. Guest rooms will be finished by mid-May. The second phase of the improvement plan, which includes reskinning the exterior facade of the building, will be completed in conjunction with the Lighthouse project.

"The Long Island Marriott is currently operating at a high capacity and with the Lighthouse on the horizon, this is the opportune time to push our capabilities even further," notes Mike Johnston, general manager of the Marriott in a prepared statement. "What the Lighthouse will deliver in terms of increased interest from businesses and tourists alike, the Marriott will be able to accommodate."

A full-service Marriott built in 1982 and expanded in 1991, the hotel currently has 612 guest rooms with full Internet access; 11 suites; a concierge level; two restaurants including the popular sports bar Champions, and 14 meeting rooms totaling 27,000 sf; a 10,000-sf Grand Ballroom and five ballrooms of varying sizes, according to a company statement.

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